

PCHS Curriculum Information – Business Studies

Course Title: Business Level 3 Extended certificate	Exam Board: OCR	Specification Code: 05837
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How will students be assessed?

Students would have sat two external exams at the end of Year 12 and now complete three pieces of coursework by the end of year 13.

KEY CONTENT

Half Term 1

Unit 16 – Project management

Content

3. Understand how and why projects are monitored and factors that influence a project.
4. Be able to prepare project plans and use project planning tools.

Unit 17 – Responsible business practices

Content

3. Be able to review the impact of responsible business practices on different stakeholders.
4. Understand the difficulties and potential conflicts businesses face when implementing responsible business practice(s).

Half Term 2

Unit 16 – Project management

Continued content

3. Understand how and why projects are monitored and factors that influence a project.
4. Be able to prepare project plans and use project planning tools.

Unit 17 – Responsible business practices

Continued content

3. Be able to review the impact of responsible business practices on different stakeholders.
4. Understand the difficulties and potential conflicts businesses face when implementing responsible business practice(s).

Half Term 3

Unit 4 Customers and Communication

1. Understand who customers are and their importance to business
2. Understand how to communicate with customers
3. Be able to establish a rapport with customers through verbal and non-verbal communication skills

(this will also involve a customer service role play and a formal business presentation)

Half Term 4

Unit 4 Customers and Communication

4. Be able to convey messages for business purposes
5. Know the constraints and issues which affect the sharing, storing and use of information for business purposes

External Moderation Unit 16 & 17

Half Term 5

Finalising Unit 4 coursework

External moderation of remaining internal assessments Unit 16 & 17 and entire Unit 4.

Revision sessions / intervention for any resit Unit 1 – The Business Environment students