BTEC LEVEL 3 NATIONAL EXTENDED CERTIFICATE IN BUSINESS

TRINITY SIXTH FORM

® MIDDLESBROUGH

ENTRY

This course is delivered alongside Engineering as one of our unique T6 Pathways. We understand the need to provide a solid foundation for future employment within your programme of study. That is why we have created this pathway with employment at the very heart of it. The BTEC Business qualification helps young people to gain an understanding of how businesses work on all levels - from the employees facing the 'front line' right up to important decisions made in the boardroom, whether you want to work at a high level in business or even set up your own. The course offers a detailed education on the world of work and develops your key skills, providing you with the opportunity to work within a team, problem solve and conduct research in a professional way.

COURSE CONTENT

Year 12 & Year 13 Content

Unit 1: Exploring Business

Unit 2: Developing a Marketing Campaign

Unit 3: Personal and Business Finance

Unit 8: Recruitment and Selection Process

Unit 14: Investigating Customer Service

Unit 22: Market Research

Unit 23: The English Legal System

Unit 27: Work Experience in Business

Work-related learning is integral to the course, giving learners an edge and opening the door to higher education or employment in business sectors.

ASSESSMENT

Tasks (externally assessed) - these are practical work-related scenarios completed in realistic, time-based situations. They are completed in controlled conditions and some tasks have pre-released information. Learners demonstrate how to apply learning to common workplace or higher education scenarios. Tasks provide evidence of a consistent standard of assessment for all BTEC learners.

Written Exams (externally assessed) - learners draw on essential information to create written answers to practical questions in exam conditions. Learners demonstrate they can apply appropriate knowledge to a work related challenge in timed conditions.

SUBJECT COMBINATIONS

BTEC Business can be combined automatically with Engineering as part of our T6 pathway. It also links with other subjects such as A Level Law, Geography, English Language, Psychology, Sociology, Modern Foreign Languages and Health & Social Care.

ENTRY REQUIREMENTS

At least 5 GCSEs at grade 4 and above including English & Maths.

If you have not studied Business previously you should have a minimum APS of 4.5.

PROGRESSION

BTEC Business provides an excellent foundation for a student to enter further study in a wide range of subjects. Degrees often studied by Business students are: Accounting and Finance, Engineering, Business Management, Marketing, International Business and Human Resource Management.

FUTURES

This is a strong course that forms part of our T6 pathways when taken alongside Engineering. The study programme provides a valuable Level 3 qualification to students as it links to many differing lines of work from Engineering to Banking, Retail to Teaching, and setting up your own business as an entrepreneur.

The course can lead to a wide range of apprenticeships and careers such as Management and Accountancy, as well as working in public sector organisations or our large, local engineering sector.







