# **Key Stage 5 - Level 3 Business Studies**

# Year 1:

# Exam Information

Exam Board and Specification Number:

AQA: 8BS0

Click here for the link to the exam board specification website.

### **How is the Subject Assessed?**

These are the Unit Codes and their percentage weighting at AS Level:

Paper 1: 8BS0/01 [50%] Assessed by a 1 ½ hour examination in the Summer Term.

Paper 2: 8BS0/02 [50%] | Assessed by a 1 ½ hour examination in the Summer Term.

If students are on an A Level programme the above exams will be internally assessed

## Year 1

These are the Units of Work / Modules we study in Year 1:

# Theme 1 - Marketing and people

Students will develop an understanding of: meeting customer needs, the market, marketing mix and strategy, managing people, and entrepreneurs and leaders.

## Theme 2 - Managing business activities

Students will develop an understanding of: raising finance, financial planning, managing finance, resource management and external influences.

## **Entry Requirements**

Students must complete the Year 12 Summer Preparation Task before beginning the course.

The minimum entry requirement will be six GCSE qualifications at Grade 5 - 9 including English Language and Grade 4 - 9 in Mathematics. In addition to this students will be expected to achieve a Grade M2 - D2 in Business or Grades 5-9 in a related subject.

## **Useful Resources for this subject**

Links to useful resources to prepare you for this subject:

Glossary of Technical Terminology

**Recommended Text Books** 

Past Exam Papers

**Business Related Articles** 

**Business Studies VIP Zone** 

#### **Progression**

## Progression Route, Higher Education & Career opportunities:

Students will progress into Year 2, during which you have the opportunity to gain an A Level qualification in this subject.

Level 3 qualifications in Business Studies will enable students to enter degree & degree level courses that lead to research & client centred professions, including finance, marketing and business.

Click here for information on Careers in Business Studies

# **Key Stage 5 - Level 3 Business Studies**

# Year 2:

## **Exam Information**

Exam Board and Specification Number

AQA: 9BS0

Click <u>here</u> for the link to the exam board specification website.

### **How is the Subject Assessed?**

These are the Unit Codes and their percentage weighting at A Level [Year 2]

Paper 1: 9BS0/01 [35%] Assessed by a 2 hour examination in the Summer Term.

Assessed by a 2 hour examination in the Summer Term.

Paper 3: 9BS0/03 [30%] Assessed by a 2 hour examination in the Summer Term.

#### Year 2

These are the Units of Work / Modules we study in Year 2

## Theme 3 - Business decisions and strategy

This theme develops the concepts introduced in Theme 2. As well as revision of AS topics, students will develop an understanding of: business objectives and strategy, business growth, decision-making techniques, influences on business decisions, assessing competitiveness and managing change.

#### Theme 4 - Global business

This theme develops the concepts introduced in Theme 1. As well as revision of AS topics, students will develop an understanding of: globalisation, global markets and business expansion, global marketing, global industries and companies (multinational corporations).

## **Entry Requirements**

The minimum recommended entry requirement will be a D grade pass at AS level [Year 1]

## **Useful Resources for this subject**

Links to useful resources to prepare you for this subject

Glossary of Technical Terminology

Recommended Text Books

Past Exam Papers

**Business Related Articles** 

**Business Studies VIP Zone** 

#### **Progression**

# Progression Route, Higher Education & Career opportunities

Level 3 qualifications in Business Studies will enable students to enter degree & degree level courses that lead to research & client centered professions, including finance, marketing and business.

Click here for information on Careers in Business Studies